



Rockwood Two-Minute Partnership Survey

Rockwood Programs is dedicated to the Success of the Independent Insurance Agent. Please complete this partnership survey so Rockwood can help you expand your current product portfolio, and assist you in selling our profitable management liability products. Completed surveys should be faxed to 302-765-6037.

Agency _____

Contact _____ **Are** you a current Rockwood Producer? Yes No

Phone (_____) _____ Fax (_____) _____ Email _____

What are the five top products in your current portfolio:

1. _____
2. _____
3. _____
4. _____
5. _____

Does your current client/prospect list include:

- | | |
|--|---|
| 1. Small Businesses <input type="checkbox"/> Yes <input type="checkbox"/> No | 6. Nursing Homes <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 2. Insurance Agencies <input type="checkbox"/> Yes <input type="checkbox"/> No | 7. Contractors <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 3. Property Managers <input type="checkbox"/> Yes <input type="checkbox"/> No | 8. Medical Professionals <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 4. Auto Dealers <input type="checkbox"/> Yes <input type="checkbox"/> No | 9. Financial Institutions <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 5. Franchisees <input type="checkbox"/> Yes <input type="checkbox"/> No | 10. Assisted Living Facilities <input type="checkbox"/> Yes <input type="checkbox"/> No |

Which Rockwood Product(s) would you be interested in Selling to this Client/Prospect list?

- | | |
|---|---|
| <input type="checkbox"/> Employment Practices Liability Insurance (EPLI) | <input type="checkbox"/> Professional Liability E&O |
| <input type="checkbox"/> Directors and Officers Liability Insurance (D&O) | <input type="checkbox"/> Private Company D&O |
| <input type="checkbox"/> Insurance Agents Errors and Omissions (E&O) | <input type="checkbox"/> Podiatric Malpractice |

What information can we provide to help you sell Rockwood Liability Products?

Have you visited Rockwood's website for product information and promotional brochures? Yes No

Is there additional partnership information you would like from Rockwood Programs?

Thank You for completing this Survey. Please expect follow up from a Rockwood staff person.