



SIAA PRODUCT REFERENCE GUIDE

Key contact information for the portfolio of products and services available through Rockwood and Fox Point Programs

All applications are available by accessing www.rockwoodsiaa-apps.com

<i>CATEGORY</i>	<i>TARGET AUDIENCE</i>	<i>CONTACT</i>	<i>TELEPHONE</i>	<i>E-MAIL</i>
Life Agents E&O	Insurance agents specializing in Life and Accident & Health products	Deneen White	(877) 242-2487	deneen.white@rockwoodinsurance.com
P&C Agents E&O	Insurance agents specializing in Property and Casualty products. Coverage also available for newly licensed individuals	Brian Pasternack	(888) 304-7941	brian.pasternack@rockwoodinsurance.com
Workplace Marketer E&O	Life/A&H agents specializing in workplace marketing/enrollment	Deneen White	(877) 242-2487	deneen.white@rockwoodinsurance.com
Bail Agents E&O	Bail Agents	Deneen White	(877) 242-2487	deneen.white@rockwoodinsurance.com
IT Consultants E&O	Information Technology Professionals	John Tobelmann	(800) 499-7242	john.tobelmann@foxpointprg.com
Stand-Alone EPLI	Firms seeking higher limit EPLI	Meghan Bell	(800) 558-8808	meghan.bell@rockwoodinsurance.com
Fiduciary Liability	Firms seeking stand-alone Fiduciary coverage. We can also provide ERISA-mandated bonds	John Tobelmann	(800) 499-7242	john.tobelmann@foxpointprg.com
Real Estate E&O	Real Estate Agents	Megan Franco	(800) 499-7242	megan.franco@foxpointprg.com
Title Agent E&O	Title Agents and Abstractors	Megan Franco	(800) 499-7242	megan.franco@foxpointprg.com
Architects & Engineers E&O	Architects, Engineers, and Construction Managers	John Tobelmann	(800) 499-7242	john.tobelmann@foxpointprg.com
Private Investigators E&O	Private Investigators and Security Professionals	Tom Foulds	(800) 499-7242	tom.foulds@foxpointprg.com
Registered Investment Advisors E&O	Registered Investment Advisors and Financial Advisors	Tom Foulds	(800) 499-7242	tom.foulds@foxpointprg.com
Not-For-Profit D&O	Non-Profit Entities	Cheryl Marshall	(800) 499-7242	cheryl.marshall@foxpointprg.com
Allied Healthcare E&O	Healthcare Professionals	Kathy Hasted	(800) 365-0816	kathy.hasted@rockwoodinsurance.com
D&O and Related Financial Lines	Directors & Officers coverage for Private and Public Companies	John Tobelmann	(800) 499-7242	john.tobelmann@foxpointprg.com
Universal (Miscellaneous) E&O	All business classes not specifically listed above.	John Tobelmann	(800) 499-7242	john.tobelmann@foxpointprg.com
Group Programs	Associations, Business Organizations, and Other Groups seeking a sponsored program	Glenn Clark	(800) 558-8808	glenn.clark@rockwoodinsurance.com



STRATEGIC INDEPENDENT AGENTS ALLIANCE

Rockwood Programs Partnership Page



Welcome to the Rockwood Programs/SIAA Partnership Page.

[Start Here](#) to review important program information

The partnership between Rockwood and SIAA was developed to provide the following to SIAA Member Agencies;

- **E&O Compliance**—Ensure each Master Agency and Independent Strategic Member (ISM) possess adequate levels of this coverage for their agency. Use the “EZ Compliance Link” below to download your current dec page to Rockwood.
- **E&O Alternatives**—Provide each SIAA member with at least 2 E&O quotes from “A” rated companies.
- **Preferred Market Access**—Provide SIAA members with access to Rockwood’s EPLI and Miscellaneous E&O products.
- **Preferred Compensation**—Commission of 12.5% for Rockwood Guardian EPLI with signed agreement along with a 10% Credit on your agency E&O Renewal Quote.

Use the resources listed below to access a E&O Two Minute Premium Indication Survey, Rockwood Guardian EPLI Agreement, Branded EPLI Application and More.

[Click Here](#) to access self rater applications for Real Estate Agents, Title Agents, Registered Investment Advisors, Private Investigators, Bail agents and over 250 Universal E&O Classes. Universal E&O coverage is provided by Rockwood Affiliate, Fox Point Programs. Rockwood program contacts are listed below.

EZ Compliance Link—click here to upload your current agency E&O information to Rockwood.

[Click to access the “Seven Habits of a Rockwood/SIAA Partners” book.](#)

