



**MISCELLANEOUS CONSULTANTS  
PROFESSIONAL LIABILITY INSURANCE  
APPLICATION**

Send completed applications to :  
**Fox Point Programs, Inc.,**  
 3001 Philadelphia Pike Claymont, DE 19703  
 Tel: 800-499-7242 Fax: 844-274-1253  
 submissions@foxpointprg.com

**NOTICE: THE POLICY FOR WHICH YOU ARE APPLYING IS WRITTEN ON A CLAIMS-MADE AND REPORTED BASIS. ONLY CLAIMS FIRST MADE AGAINST THE INSURED AND REPORTED TO THE COMPANY DURING THE POLICY PERIOD ARE COVERED SUBJECT TO THE POLICY PROVISIONS.**

**THE LIMITS OF LIABILITY STATED IN THE POLICY ARE REDUCED, AND MAY BE EXHAUSTED, BY CLAIMS EXPENSES. CLAIMS EXPENSES ARE ALSO APPLIED AGAINST YOUR RETENTION, IF ANY. IF YOU HAVE ANY QUESTIONS ABOUT COVERAGE, PLEASE DISCUSS THEM WITH YOUR INSURANCE AGENT.**

**1 GENERAL INFORMATION**

Applicant Name \_\_\_\_\_  
 Business Address \_\_\_\_\_  
 City \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Phone (\_\_\_\_) \_\_\_\_\_ Fax (\_\_\_\_) \_\_\_\_\_ Website \_\_\_\_\_  
 Contact Name \_\_\_\_\_ E-Mail \_\_\_\_\_  
 Nature of Business \_\_\_\_\_ Year Established \_\_\_\_\_  
 Number of Principals, Partners, Directors, Officers, & Professional Employees \_\_\_\_\_ Total Number of Employees \_\_\_\_\_

**2 SUBSIDIARIES, ACQUISITIONS, MERGERS, OR CONSOLIDATIONS**

- a** Are there any Subsidiaries for which coverage is desired? .....  Yes  No
  - b** Is the Applicant owned, controlled, or affiliated with any other entity? .....  Yes  No
  - c** Has the Applicant ever been the subject of any merger, acquisition, or consolidation? .....  Yes  No
  - d** During the past five years has the Applicant been engaged in any business or professional services other than the Nature of Business described in Question 1? .....  Yes  No
- If "Yes", please explain on a separate sheet.*

**3 FINANCIAL AND BUSINESS INFORMATION**

- a** Indicate fiscal year end date: \_\_\_\_ / \_\_\_\_ (month/day)
- b** Indicate below the total revenues for all professional services described in Question 1:

	YEAR	REVENUES	% NON U.S. REVENUES
Prior Fiscal Year		\$	%
Current Fiscal Year		\$	%
Projected Next Fiscal Year		\$	%

- c** Do you anticipate any material changes to the nature of the Applicant's business in the next 12 months?  Yes  No
- If "Yes", please explain on a separate sheet.*

**4 CLIENTS**

a Complete the following for the Applicants 3 largest clients:

	CLIENT	SERVICES PROVIDED	REVENUES
1st			\$
2nd			\$
3rd			\$

b Total number of clients: \_\_\_\_\_

**5 SUBCONTRACTORS**

a Does the Applicant use subcontractors? .....  Yes  No

b What percentage of the Applicant’s business is subcontracted out? ..... \_\_\_\_\_ %

c Does the Applicant require its subcontractors to maintain professional liability insurance? .....  Yes  No

d Do contracts with subcontractors have hold harmless or indemnity agreements that inure to the benefit of the Applicant? .....  Yes  No

**6 CONTRACTS**

a What percentage of the Applicant’s services is provided under written agreement? ..... \_\_\_\_\_ %

*If the answer to 6a is less than 100%, describe the instances when a written contract would not be used on a separate sheet.*

b Are Applicant’s contracts reviewed by legal experts prior to use? .....  Yes  No

**7 CORPORATE GOVERNANCE**

a Does the Applicant have a process in place to handle and resolve client complaints? .....  Yes  No

b Does the Applicant require continuing education for all professional employees? .....  Yes  No

**8 PRIOR INSURANCE**

a Please provide the following information for any Errors & Omissions or Professional Liability Insurance the Applicant carried during the last three years:

COMPANY	LIMIT OF LIABILITY	DEDUCTIBLE	PREMIUM	POLICY PERIOD	RETRO DATE
	\$	\$	\$		
	\$	\$	\$		
	\$	\$	\$		

a Has any Errors & Omissions or Professional Liability Insurance issued to the Applicant ever been declined, cancelled, or non-renewed? .....  Yes  No

*If the answer is “Yes”, please explain on a separate sheet.*

**9 CLAIMS EXPERIENCE**

a Do any principals, directors, officers, partners, employees, or independent contractors of the Applicant have knowledge or information of any actual or alleged acts, errors, omissions, offenses, or circumstances which might reasonably be expected to give rise to a claim against the Applicant? .....  Yes  No

b During the past five years, has the Applicant, or any of its predecessors in business, subsidiaries, or affiliates, or any of the principals, directors, officers, partners, employees, or independent contractors ever been subject to a disciplinary action as a result of professional activities? .....  Yes  No

c During the past five years, have any suits or claims been brought against the Applicant, any of its predecessors in business, subsidiaries, or affiliates, or any of the principals, directors, officers or employees? .....  Yes  No

*If the answer to 9a, 9b, or 9c above is “Yes”, complete the Supplemental Claims Questionnaire for each Claim, Notice, or Circumstance.*

**10** List the percentage of annual revenues derived from each of the consulting services listed below:

SERVICE PROVIDED	% OF REVENUES	SERVICE PROVIDED	% OF REVENUES
Actuarial . . . . .	_____ %	Leverage Buyouts/Succession Planning . . . . .	_____ %
Agricultural, Farming, Forestry . . . . .	_____ %	Loans/Due Diligence . . . . .	_____ %
Benefit Consulting or Administration . . . . .	_____ %	Long Range Strategic Planning . . . . .	_____ %
Business (General) . . . . .	_____ %	Manufacturing . . . . .	_____ %
Business (Non-Profit) . . . . .	_____ %	Marketing . . . . .	_____ %
Business Broker/Business Valuation . . . . .	_____ %	Mergers/Acquisitions/Divestitures . . . . .	_____ %
Communication . . . . .	_____ %	Organizational Structure . . . . .	_____ %
Compensation . . . . .	_____ %	Pharma-chem (clinical counseling) . . . . .	_____ %
Compliance (including Sarbenes-Oxley) . . . . .	_____ %	Product Design, Development or Testing _____ %	_____ %
Computer Systems/Technology . . . . .	_____ %	Project Management . . . . .	_____ %
Construction . . . . .	_____ %	Purchase/Sale of Businesses . . . . .	_____ %
Educational Consulting/Training . . . . .	_____ %	Quality Improvement/Control . . . . .	_____ %
Engineering or Construction Project Management _____ %	_____ %	Risk Management . . . . .	_____ %
Environmental/Pollution . . . . .	_____ %	Real Estate Investment . . . . .	_____ %
ESOPs and/or Pensions . . . . .	_____ %	Real Estate Consultations . . . . .	_____ %
Finance and Investment . . . . .	_____ %	Real Estate Development/Land Use . . . . .	_____ %
Government/Compliance . . . . .	_____ %	Security . . . . .	_____ %
Health Care . . . . .	_____ %	Tax/Audit . . . . .	_____ %
Human Resources/Employee Evaluation . . . . .	_____ %	Turnaround Strategies (Business) . . . . .	_____ %
Industrial Engineering . . . . .	_____ %	Other ( <i>describe below</i> ): . . . . .	_____ %
Insurance . . . . .	_____ %	_____	_____ %

**11** Does the Applicant:

- a** Act as an Investment Banker or consult on means or methods of financing or obtaining funds, including directly raising capital or managing/issuing public/private equity or debt offerings? . . . . .  Yes  No
- b** Manage, purchase, sell, or maintain any real or personal property? . . . . .  Yes  No
- c** Manage, underwrite, or sell any investment or potential investment products including but not limited to: securities, time deposits, annuities, futures contracts, partnerships, syndications, or tax shelters? . . . . .  Yes  No
- d** Provide investment advice, such as recommending certain investments or strategies? . . . . .  Yes  No
- e** Consult on, supervise, or manage any escrow accounts, trust funds, or insurance plans? . . . . .  Yes  No
- f** Sell, distribute, design, manufacture, recommend, or test any products or process for creating products?  Yes  No
- g** Provide any services or consult on product labeling or product safety? . . . . .  Yes  No
- h** Prepare, review, or approve architectural, engineering, or construction maps, plans, opinions, estimates, surveys, designs, or specifications? . . . . .  Yes  No
- i** Consult, review, or approve the design, construction, demolition or testing of any buildings or structures?  Yes  No

11 Continued...

- j Provide any services or consult on the set up or management of promotional games, contests, lotteries, sweepstakes, or other games of chance?  Yes  No
- k Provide any computer services such as data processing, systems analysis, programming or the development, distribution, marketing, licensing, selling, or maintaining of computer hardware or software?  Yes  No
- l Offer operational management, interim management, or turnkey supervisory services?  Yes  No
- m Have the authority to act on behalf of the client in negotiating services or have authority to enter into contractual relationships for the client?  Yes  No
- n Offer any psychological, evaluation, or counseling services, or any alcohol, drug, or other substance abuse counseling, therapy, or rehabilitation?  Yes  No
- o Provide any temporary professional and/or services typically performed by attorneys, accountants, stockbrokers, medical professionals, or armed security personnel?  Yes  No
- p Make any guarantees or warranties to clients regarding the services provided?  Yes  No
- q Carry a firearm in the performance of consulting or servicing activities?  Yes  No

12 List the industries served and typical use of services provided to Applicant's clients:

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**NOTICE: IN NEW YORK, ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR OTHER PERSON FILES AN APPLICATION FOR INSURANCE CONTAINING ANY FALSE INFORMATION, OR CONCEALS FOR THE PURPOSE OF MISLEADING INFORMATION CONCERNING ANY FACT MATERIAL THERETO, COMMITS A FRAUDULENT INSURANCE ACT, WHICH IS A CRIME AND MAY SUBJECT SUCH PERSON TO CRIMINAL AND CIVIL PENALTIES.**

**BY SIGNING THIS APPLICATION, THE APPLICANT REPRESENTS TO THE COMPANY THAT ALL STATEMENTS MADE IN THIS APPLICATION AND ATTACHMENTS HERETO ABOUT THE APPLICANT AND ITS OPERATIONS ARE TRUE AND COMPLETE, AND THAT NO MATERIAL FACTS HAVE BEEN MISSTATED OR MISREPRESENTED IN THIS APPLICATION, SUPPRESSED OR CONCEALED. THE UNDERSIGNED AGREES THAT IF AFTER THE DATE OF THIS APPLICATION AND PRIOR TO THE EFFECTIVE DATE OF ANY POLICY BASED ON THIS APPLICATION, ANY OCCURRENCE, EVENT, OR OTHER CIRCUMSTANCE SHOULD RENDER ANY OF THE INFORMATION CONTAINED IN THIS APPLICATION INACCURATE OR INCOMPLETE, THEN THE UNDERSIGNED SHALL NOTIFY THE COMPANY OF SUCH OCCURRENCE, EVENT OR CIRCUMSTANCE AND SHALL PROVIDE THE COMPANY WITH INFORMATION THAT WOULD COMPLETE, UPDATE, OR CORRECT SUCH INFORMATION. ANY OUTSTANDING QUOTATIONS MAY BE MODIFIED OR WITHDRAWN AT THE SOLE DISCRETION OF THE COMPANY.**

**COMPLETION OF THIS FORM DOES NOT BIND COVERAGE. THE APPLICANT'S ACCEPTANCE OF THE COMPANY'S QUOTATION IS REQUIRED BEFORE THE APPLICANT MAY BE BOUND AND A POLICY ISSUED. THE APPLICANT AGREES THAT THIS APPLICATION, IF THE INSURANCE COVERAGE APPLIED FOR IS WRITTEN, SHALL BE THE BASIS OF THE CONTRACT WITH THE INSURANCE COMPANY, AND BE DEEMED TO BE A PART OF THE POLICY TO BE ISSUED AS IF PHYSICALLY ATTACHED THERETO. THE APPLICANT HEREBY AUTHORIZES THE RELEASE OF CLAIMS INFORMATION FROM ANY PRIOR INSURERS TO THE COMPANY.**

Applicant Signature \_\_\_\_\_

Date \_\_\_\_/\_\_\_\_/\_\_\_\_  
( M M / D D / Y Y )

Print Name \_\_\_\_\_

Print Title \_\_\_\_\_